



## Comprehensive In-Building Wireless Coverage Solutions That Deliver Indoor Cellular Connectivity to Property Owners and their Enterprise Tenants

### Diamond is trusted by the wireless carriers to deliver their most valuable asset: The Carriers' Cellular Networks

- The carriers' network and wireless signal are delivered as a utility service to the building/property/premise through Diamond's nationwide master agreements with select wireless carriers.
- Our carrier agreements allow Diamond to provide multi-carrier wireless coverage to your building.
- Cellular Coverage is the 4<sup>th</sup> utility. Don't trust anything less reliable or less secure than carrier quality networks, and that's what we deliver.
- Using the latest wireless systems and technology, our multi-operator solutions means your buildings, properties, and premises can have the best and most secure wireless voice and data connectivity available in the US.

Diamond's Nationwide Accelerate Program was developed with select wireless carriers to enable their networks in buildings throughout the US



### We Bring Cellular Coverage Inside Buildings



- **The quality of the wireless coverage influences tenants, guests and customers' desire to stay or leave**
- Nearly 80% of wireless usage is indoors
- More than 50% of US households have only a wireless connection (no landline)
- 63% of the workforce is reliant on cloud-based services
- 84% of tenants would pay more for a space with reliable connectivity
- For some tenants there is almost no price at which they will rent space with poor wireless connectivity/service
- Building tenants and their employees want an absolutely seamless user experience that is fast, reliable and secure

# The Diamond Approach



- As a wireless infrastructure company, we have a long-term view. We work to earn your trust and be your partner.
- We know what works and what doesn't, and how to help property owners and enterprises evaluate different solutions.
- As investors in the wireless infrastructure in your building or property, we want what you want, a solution that:
  - Meets today's needs, but considers tomorrow's
  - Considers 5G, CBRS, and other emerging technologies
  - Is cost efficient
  - Enables a monetization strategy and value creation
- As trusted partners to the wireless carriers, we are focused on quality, reliability, and long-term care of the carriers' networks
- Diamond will work alongside you to develop a customized solution that:
  - Considers an overall wireless strategy
  - Includes a monetization and marketing strategy
  - Provides for flexible financial models that maximize CapEx and OpEx benefits
  - Delivers a range of services from select carriers' wireless networks' signal source only, to full turnkey indoor wireless systems, to a managed solution as-a-service inclusive of implementation and on-going monitoring and maintenance
  - We can also provide advice to help you evaluate your options, and capital to help you manage CapEx vs OpEx spend

## VERTICALS

Property Owners

Enterprise Tenants

Owner Occupied Properties

Commercial Office Buildings

Corporate Campuses

Premium Residential MDUs

Healthcare Facilities

Education Campuses

Shopping Malls and Retail

Hospitality Properties

Industrial, Warehouse and IoT

Contact us for more information  
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